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|  | Tax season is a great time to discuss long-term care planning with your family or at your workplace |  |
| ­­ | This is the season where people across the country participate in a common ritual – preparing and filing their annual tax returns. Tax season presents a perfect opportunity to talk to your CPA and your insurance agent about the importance of LTC insurance and the available tax deductions.Here are a few key concepts that you should discuss about LTC insurance: |  |
|  | ✓ |  | **LTC INSURANCE PREMIUMS MAY BE TAX DEDUCTIBLE**Learn if you are eligible for a deduction or credit on your state tax returns for premiums paid for your LTC insurance |  |  |
|  | ✓ |  | **USE YOUR TAX REFUNDS TO FUND YOUR LTC INSURANCE PREMIUMS**Never worry about paying for your LTC premiums again |  |
|  | ✓ |  | **LTC INSURANCE IS THE MISSING PIECE IN MANY FINANCIAL PLANS**Tax preparation provides the opportunity for you to review your financial plans and identify any gaps in your coverage |  |
|  | **Contact me for more information on the potential tax benefits of LTC insurance** |  |
|  | **Mary T. Lavelle, CPCU, CLTC****9150 South Hills Boulevard, Suite 200****Broadview Heights, OH 44147****216-642-9556 ext. 326 – 800-916-0064 maryl@sfbrokerage.com** |  |